



The Enterprise
Development Network



EDN helps industry turn potentially hazardous operations into safer more efficient work environments. And we achieve this on a global scale.

Over the past decade our consultants have worked with numerous multinational organisations in diverse locations to provide cultural and leadership change that is sustainable.

Our award-winning safety and leadership programs have been successfully adopted by heavy industry to drive long-term improvements in workplace safety and productivity. It's an approach that supports business and organisational development for long-term gain.

Demand for our services takes us to all parts of the world, including Australia, New Zealand, Europe, United States, Canada, Africa, the Middle East and Asia.

Broad industry expertise

EDN has a team of more than 90 professional consultants and advisors with extensive industry knowledge in areas such as oil and gas, mining, transport, manufacturing, utilities and construction.

While a major focus is safety, their experience and industry knowledge is much broader. Our clients benefit from our expertise in multiple areas such as leadership and management development, team building, HR and industrial relations, dispute resolution and mediation, as well as strategic, business and operational planning.

In addition to embracing multiple professional disciplines our programs are also delivered in multiple languages, including English, Spanish, Portuguese, French, Arabic and Russian.

Testament to our success is the fact that many clients have retained our services over many years. EDN has developed partnerships with many world-leading resource companies including ExxonMobil, BP, Shell and BHP Billiton.

How we operate

EDN works at all levels of an organisation – with executive, managers and staff – to make work environments safer and more competitive.

Our methodology can be customised to support all types of operations and across the entire business. By taking a broad organisational approach, and integrating training with structured workplace activities, EDN achieves real change.

A major differentiator is our focus on the motivation and skills of people as the primary source of sustainable competitive advantage. There are various other distinguishing factors:

The EDN approach and training content is not pre-determined – they are aligned to the individual work context, culture and client goals.

Intervention strategies are designed around proven education and change management theories tested by EDN.

Change programs implemented by EDN address leadership and cultural issues to ensure improvements are sustainable.

EDN transfers skills and capabilities to clients so that nominated leaders can continue the change program to achieve ongoing safety and productivity targets.

Our principal focus is inspiring and motivating people, and equipping them with the skills to achieve sustainable competitive advantage. Clients directly link our programs to marked improvements in their performance in areas such as safety, along with broader productivity gains across their business.

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