



Some teams of outstanding individuals never seem to get it right. They argue, complain, request more resources and miss important deadlines. They consistently underperform.

Other work teams that are not as individually strong end up being standout achievers, but their performance is erratic.

Ensuring that teams operate to their maximum potential is a specialist area for EDN.

We understand the importance of leadership in achieving worker cohesion and have developed programs to improve team dynamics.

Being a great team ourselves, we realise that good teamwork can accomplish far more than a group of talented individuals working alone.

### Our approach

At EDN we take a personalised approach to team development. Our model is designed to identify issues and develop solutions that reflect the business environment in which our clients operate.

It's a program that takes into account their products and services, staff, competitor strengths and financial position.

We examine self-awareness as a prerequisite to team awareness. And it's a long-term process – not a single event.

For a team to be effective, there must be clear parameters covering roles and responsibilities, targets and procedures. If conflicts arise, systems must be in place to deal with them.

EDN introduces systems to ensure that team members:

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Are in alignment with the values, beliefs, vision, mission and plans of the organisation.

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Understand their roles and value diversity in the team.

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Are prepared to work within ground rules and change to improve performance.

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Have a belief in continual learning.

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Are results oriented.

### Working as a team

More than 30,000 people worldwide have benefited from EDN's high performance work team program. Clients regularly report that the performance turnaround has been spectacular. The results include:

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Greater commitment from team members.

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Improved team leadership and worker skills.

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More efficient use of skills.

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Better staff understanding of the business.

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Marked change in individual and group behaviour.

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Enhanced service and product quality.

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Improved customer satisfaction.

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Increased productivity and improvements to the bottom line.

*High performing teams don't just happen, they require development over time*

## About EDN

EDN is a group of multi-disciplinary professional consultants currently undertaking projects for organisations throughout Australia, Asia, New Zealand, Europe, Africa and the United States.

Our company works with leaders, managers and staff to develop the discipline, innovation and flexibility to continually adapt and improve work processes so you become more competitive.

EDN has offices in Sydney and Adelaide, Australia; Houston, US; and Aberdeen, Scotland; however, our consultants work anywhere in the world.

We come to you to provide tailored solutions and build long-term partnerships to help you achieve your strategic and business goals.

Our other programs include:

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Strategic and Business Planning

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Leadership Development

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HSE Leadership Development

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Sustainable Change Management

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Achieving Sustainable Change in Safety Performance

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Coach the Coach

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Getting Return from Job Safety Analysis

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Conducting Effective Safety Conversations

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These programs can either be fully implemented by EDN or provided as training solutions for companies to deliver their own courses.

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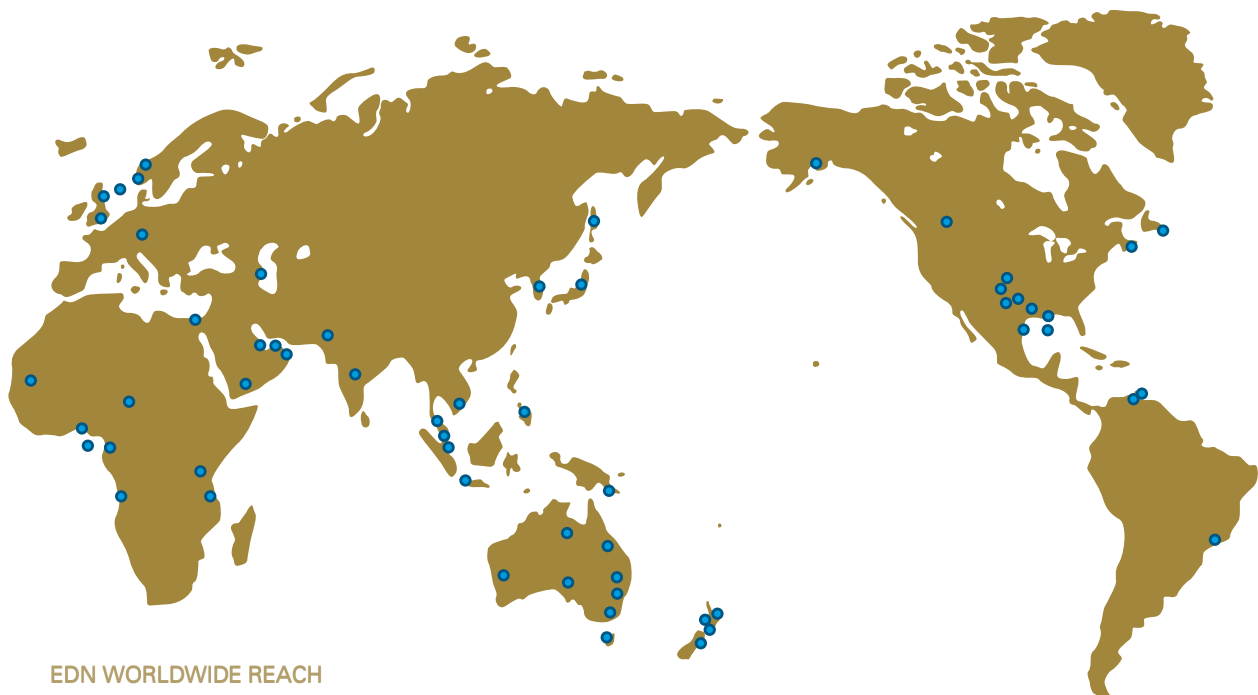
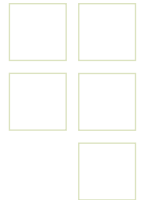
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